

**A RESOLUTION BY FINANCE/EXECUTIVE COMMITTEE AUTHORIZING THE MAYOR OR HIS DESIGNEE, ON BEHALF OF THE CITY OF ATLANTA TO EXECUTE A SPECIAL PROCUREMENT AGREEMENT FC-8740 PURSUANT TO 2-1191.1 OF THE CITY OF ATLANTA CODE OF ORDINANCES, AUTHORIZING ATLANTA AIRLINES TERMINAL CORPORATION, TO BEGIN PROVISION OF FIRST-OF-ITS-KIND AIRPORT DOCK TRAFFIC CONTROL SERVICES TO SOUTHSIDE CARGO AIRLINES AND HANDLERS AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT IN AN AMOUNT NOT TO EXCEED ONE MILLION FIVE HUNDRED THOUSAND DOLLARS (\$1,500,000.00) TOTAL FOR A TERM OF TWO (2) YEARS; ALL CONTRACTED WORK WILL BE CHARGED TO AND PAID FROM FDOA 5501 (AIRPORT REVENUE FUND) 180405 (MARKETING & AIR SERVICE DEVELOPMENT) 5212001 (CONSULTING & PROFESSIONAL SERVICES) 7563000 (AIRPORT) AND 5501 (AIRPORT REVENUE FUND) 180312 (OPERATIONS) 5213001 (CONSULTING/PROFESSIONAL SERVICES TECHNICAL) 7563000 (AIRPORT); AND FOR OTHER PURPOSES.
(HELD 4/27/16 BY THE DEPARTMENT FOR FURTHER REVIEW.)**

WHEREAS, the City of Atlanta (“City”) has as a part of its strategic plan to develop new cargo air service at Hartsfield-Jackson Atlanta International Airport (“ATL”); and

WHEREAS, cargo airlines and handlers have expressed that a critical path forward relative to such cargo air service growth involves improving the currently untenable cargo truck staging issues; and

WHEREAS, such issues involve not only roadway safety, but also effective and efficient use of existing cargo building dock capacity and because cargo truck drivers arrive at times driven by airline arrivals and departures, there are more trucks than docks, and drivers compete among each other to reach available docks; and

WHEREAS, successful private enterprises such as Costco, Toyota, Honda, etc., have encountered similar issues and have solved these issues through the use of state-of-the-art dock traffic control procedures; and

WHEREAS, cargo airline and handler operating margins demand an extremely effective and efficient dock traffic control model; and

WHEREAS, Atlanta Airlines Terminal Corporation (“AATC”) has existing dispatch experience at ATL, as well as existing supervisory and strategic operational resources that can be used to provide new dock traffic control services at a rate that is acceptable to south-side cargo airlines and handlers; and

WHEREAS, the aforementioned south-side cargo airlines and handlers are in unanimous accord relative to ATL’s propounded dock traffic control solution involving AATC; and

WHEREAS, the Chief Procurement Officer has determined that AATC is a Special Procurement for the purpose of providing dock traffic control services at ATL as defined in the City of Atlanta Code of Ordinances Section 2-1191.1; and

WHEREAS, the Department of Aviation desires to enter into Agreement FC-8740 for Dock Traffic Control Services with AATC in an amount not to exceed One Million Five Hundred Thousand Dollars (\$1,500,000.00) total for a term of Two (2) Years.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Mayor is hereby authorized to enter into Agreement FC-8740 for Dock Traffic Control Services with AATC in an amount not to exceed One Million Five Hundred Thousand Dollars (\$1,500,000.00) total for a term of Two (2) Years.

BE IT FURTHER RESOLVED, all contracted work will be charged to and paid from in accordance with the following schedule:

May 2016 thru July 2017:

An amount not to exceed \$300,000.00 - FDOA 5501 (Airport Revenue Fund) 180405 (Marketing & Air Service Development) 5212001 (Consulting/Professional Services) 7563000 (Airport).

Commencing July 1, 2016 through the end of the contract period:

An amount not to exceed \$1,200,000.00 - FDOA 5501 (Airport Revenue Fund) 180312 (Operations) 5213001 (Consulting/Professional Services Technical) 7563000 (Airport).

BE IT FURTHER RESOLVED, that the City Attorney, or her designee is hereby authorized to prepare the agreement for execution by the Mayor.

BE IT FINALLY RESOLVED, that the agreement will not become binding upon the City, and the City shall incur no liability upon same until it has been approved by the City Attorney as to form, executed by the Mayor, attested to by the Municipal Clerk, and delivered to AATC.

RESULT: RETURNED AS HELD

Next: 5/25/2016 1:00 PM

Certified by Presiding Officer	Certified by Clerk
Mayor's Action <i>See Authentication Page Attachment</i>	