

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: CANDACE L. BYRD

Dept.'s Legislative Liaison: Anita Williams

Contact Number: 404-530-6600

Originating Department: Aviation

Committee(s) of Purview: Finance/Executive

Chief of Staff Deadline: 4/8/16

Anticipated Committee Meeting Date(s): 4/27/16

Anticipated Full Council Date: 5/2/16

Legislative Counsel's Signature: Mariangela Gorales *Mariangela Gorales*

Commissioner's Signature: [Signature]

Chief Financial Officer: [Signature] *[Signature]*

Chief Information Officer Signature (for IT Procurements): N/A

Chief Procurement Officer Signature: [Signature]

**CAPTION**

A RESOLUTION AUTHORIZING THE MAYOR OR HIS DESIGNEE, ON BEHALF OF THE CITY OF ATLANTA TO EXECUTE A SPECIAL PROCUREMENT AGREEMENT FC-8740 PURSUANT TO 2-1191.1 OF THE CITY OF ATLANTA CODE OF ORDINANCES, AUTHORIZING ATLANTA AIRLINES TERMINAL CORPORATION, TO BEGIN PROVISION OF FIRST-OF-ITS-KIND AIRPORT DOCK TRAFFIC CONTROL SERVICES TO SOUTHSIDE CARGO AIRLINES AND HANDLERS AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT IN AN AMOUNT NOT TO EXCEED ONE MILLION FIVE HUNDRED THOUSAND DOLLARS (\$1,500,000.00) TOTAL FOR A TERM OF TWO (2) YEARS; ALL CONTRACTED WORK WILL BE CHARGED TO AND PAID FROM FDOA 5501 (AIRPORT REVENUE FUND) 180405 (MARKETING & AIR SERVICE DEVELOPMENT) 5212001 (CONSULTING & PROFESSIONAL SERVICES) 7563000 (AIRPORT) AND 5501 (AIRPORT REVENUE FUND) 180312 (OPERATIONS) 5213001 (CONSULTING/PROFESSIONAL SERVICES TECHNICAL) 7563000 (AIRPORT); AND FOR OTHER PURPOSES..

FINANCIAL IMPACT: \$1,500,000.00

Mayor's Staff Only

Received by CPO: 3/29/16 (date) Received by LC from CPO: \_\_\_\_\_ (date)

Received by Mayor's Office: [Signature] (date) Reviewed by: \_\_\_\_\_ (date)

Submitted to Council: \_\_\_\_\_

(date)

**Legislative White Paper**

**Committee of Purview: Finance/Executive**

**Caption:**

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**Council Meeting Date: 5/2/16**

**Legislation Title: Airport Dock Traffic Control Services**

**Requesting Dept.: Aviation**

**Contract Type: Professional Services**

**Source Selection: Special Procurement**

**Bids/Proposals Due: N/A**

**Invitations Issued: N/A**

**Number of Bids/  
Proposals Received: N/A**

**Bidders/Proponents: N/A**

**Background:**

This legislation authorizes Atlanta Airlines Terminal Corporation ("AATC") to provide dock traffic control services that will reduce safety issues caused by cargo trucks competing for available cargo building docks and improve Hartsfield-Jackson Atlanta International Airport ("ATL") competitiveness relative to attracting and maintaining new Cargo Air Service.

Cargo trucking schedules are driven by airline schedules and a byproduct of a successful cargo air service program can be congestion that causes not only safety issues, but also can begin to become detrimental to the cargo air service itself. ATL Dock Traffic Control Services will be the first of its kind in the world, extrapolating processes used by Costco, Toyota, Honda, etc., in an aviation setting.

Operation of the processes must be cost competitive from the standpoint of the using agencies, including cargo airlines and cargo handlers. AATC is uniquely qualified to provide those dispatching services, as it already provides them within the confines of the CPTC and can leverage its existing supervisory and strategic operational resources to offer the new Dock Traffic Control Services at the lowest possible cost.

**Source of Funds:** Airport Revenue Fund

**Fiscal Impact:** \$1,500,000.00

**Term of Contract:** Two (2) years from the commencement of the Dock Traffic Control Service

**Method of Cost Recovery:** The actual cost of this project will be reimbursed to the City by way of a supplemental rent charge to ATL's Southside Cargo Tenants. Over two (2) years, the City will recapture the approximate \$1,500,000.00 cost of implementing the system and operating the facility.

**Approvals:**

**DOF:** Yes

**DOL:** Yes

**Prepared By:** Anita Williams

**Contact Number:** 404-382-2313