

Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview:

Caption:

Council Meeting Date:

Requesting Dept.:

FAC Confirmed by:

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

This legislation authorizes Atlanta Airlines Terminal Corporation (“AATC”) to provide dock traffic control services that will reduce safety issues caused by cargo trucks competing for available cargo building docks and improve Hartsfield-Jackson Atlanta International Airport (“ATL”) competitiveness relative to attracting and maintaining new Cargo Air Service.

2. Please provide background information regarding this legislation.

Cargo trucking schedules are driven by airline schedules and a byproduct of a successful cargo air service program can be congestion that causes not only safety issues, but also can begin to become detrimental to the cargo air service itself. ATL Dock Traffic Control Services will be the first of its kind in the world, extrapolating processes used by Costco, Toyota, Honda, etc., in an aviation setting. Operation of the processes must be cost competitive from the standpoint of the using agencies, including cargo airlines and cargo handlers. AATC is uniquely qualified to provide those dispatching services, as it already provides them within the confines of the CPTC and can leverage its existing supervisory and strategic operational resources to offer the new Dock Traffic Control Services at the lowest possible cost.

3. If Applicable/Known:

- (a) **Contract Type:** Professional Services
- (b) **Source Selection:** Special Procurement
- (c) **Bids/Proposals Due:** NA
- (d) **Invitations Issued:** NA

- (e) **Number of Bids:** NA
- (f) **Proposals Received:** NA
- (g) **Bidders/Proponents:** NA
- (h) **Term of Contract:** Two (2) years from the commencement of the Dock Traffic Control Service

4. Fund Account Center: all contracted work will be charged to and paid from in accordance with the following schedule:

May 2016 thru July 2017:

An amount not to exceed \$300,000.00 - FDOA 5501 (Airport Revenue Fund) 180405 (Marketing & Air Service Development) 5212001 (Consulting/Professional Services) 7563000 (Airport).

Commencing July 1, 2016 through the end of the contract period:

An amount not to exceed \$1,200,000.00 - FDOA 5501 (Airport Revenue Fund) 180312 (Operations) 5213001 (Consulting/Professional Services Technical) 7563000 (Airport).

5. Source of Funds: Airport Revenue Fund

6. Fiscal Impact: \$1,500,000.00

7. Method of Cost Recovery: The actual cost of this project will be reimbursed to the City by way of a supplemental rent charge to ATL's Southside cargo tenants. Over two (2) years, the City will recapture the approximate \$1,500,000.00 cost of implementing the system and operating the facility.

This Legislative Request Form was prepared by: Jonathan Lance