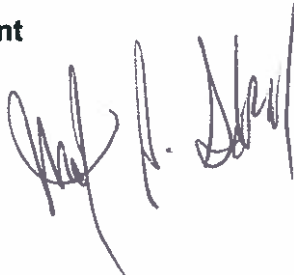


TO: Adam L. Smith, Esq., CPPO, CPPB
Chief Procurement Officer
Department of Procurement

FROM : Miguel Southwell
Aviation General Manager
Department of Aviation

Date: December 14, 2015

Subject: FC-8260, Hotel, Travel Plaza, Mixed Use Development RFP
Recommendation



As you are aware, on October 28, 2015, the City of Atlanta received proposals for the FC-8260, Hotel, Travel Plaza, Mixed Use Development RFP. Two (2) Proponents provided proposals to the RFP including: Majestic Carter Atlanta Mixed Use, LLC and Regent Partners, LLC.

On December 3, 2015 the City of Atlanta Evaluation Committee, supported by the Department of Procurement (DOP) and the Aviation Procurement Unit, completed the scoring of the proposals. The Department of Aviation recommends award of the Contract for FC-8260, Hotel, Travel Plaza, Mixed Use Development RFP to Majestic Carter Atlanta Mixed Use, LLC.

Attached hereto is the Evaluation Committee's Final Evaluation Sheet.

If you additional information is required, please contact, Erin Jenkins at (404) 382-2236.

Attachment

cc G. Geeter
C. Carter
K. Mastin



DEPARTMENT OF PROCUREMENT

FC-8260, Hotel, Travel Plaza and Mixed Use Development

PROPONENTS

Proposals evaluated based on the criteria set forth in Part 3 of the RFP.		Majestic Carter Atlanta Mixed Use, LLC		Regent Partners, LLC	
		Score		Score	
		0.05	Executive Summary	50	40
0.05	Organizational Structure	50	40		
0.10	Management Plan	90	80		
0.35	Conceptual Submittal	350	245		
0.05	Sustainability Elements	45	40		
0.05	Financial Offer (Percentage Rent Offer)	50	30		
0.20	Financing Plan	180	140		
0.15	OCC Program Submittals	150	150		
Total		965	765		

WEIGHTS